

October 18, 2012

To Whom It May Concern:

Paulistas is the Master/Key Distributor in Mexico of our product line of Water Activated Tapes. We are very pleased with this relationship because of their willingness to stock a variety of our products and the high level of service they provide to the customers in the Mexico market.

Paulistas can be contacted at:

PAULISTAS SA.DE CV. Oriente 171 # 129 Col Ampliación San Juan de Aragón DF CP 07470 Mexico

Phone: (55) 55 86 05 89 Fax: (55) 51 19 90 47

Contact: jorge.marquina@paulistas.com.mx

Website: www.paulistas.com.mx

Please contact Paulistas directly to obtain a listing of their dealers in your area.

If you would like to contact IPG directly, please contact Javier Garcia-Regional Manager, Packaging, Mexico at 5281 8259 2868 or me at the number below.

Sincerely,

Shawn Nelson SVP, Sales

Intertape Polymer Group

941 739 7547

snelson@itape.com